

# SMART ENERGY: REBATES

## 2026 Business Variable Frequency Drive Rebate



VFD Example

By participating in The Glencoe Light & Power Commission Rebate Program, you can save energy and earn a rebate when you purchase and install a new Variable Frequency Drive on fan, pump, or compressor equipment.

### What Are The Benefits of Variable Frequency Drives?

Adding a new Variable Frequency Drive (VFD) will show greatest potential for improving operation under systems that:

- Operate for a high percentage of operating time.
- Use larger horsepower motors.
- Have a high degree of throttling (control valve, damper, and other system-control devices).

### What Rebate Can I Earn?

**New Variable Frequency Drive**  
**\$30.00 / HP**

- Installed on New or Existing Fans, Pumps, or Compressor.

### How to Apply for Rebate

If you have questions while completing this form, please Contact **Energy Management Solutions, Inc.**

#### Send Your Completed Application To

Glencoe Light and Power Commission  
305 11th Street East  
Glencoe, MN 55336

Phone: (320) 864-5184

Fax: (320) 864-4328

[office@glencoelightandpower.com](mailto:office@glencoelightandpower.com)

OR

Energy Management Solutions, Inc.  
PO Box 255 Excelsior, MN 55331

Phone: (952)-767-7450

Fax: (952) 556-9171

#### Application Checklist

- Copy of a Dated Sales Invoice(s) Specifying the Quantity, and Price of All Materials & Labor
- Completed Application
- Equipment Specifications

### How Do I Qualify?

#### General Qualifications

- Rebate offered to non-residential electric customers served by The Glencoe Light & Power Commission.
- Rebate Application including Rebate Calculation Table must be completed. *Incomplete and/or illegible applications will not be processed.*
- To qualify for rebate, VFDs must meet the following eligibility requirements: have a True Power Factor of 0.90 or higher and be tied to an automated control system.
- Rebate applies only to new VFDs installed on fans and pumps up to 200 HP. (VFDs installed on equipment other than a fan or pump, or greater than 200 HP, may qualify under the Custom program.)
- Rebate based upon lower of the rated VFD-controlled horsepower or the motor horsepower.
- Customer must apply for rebate within one year of the purchase date shown on the equipment invoice.
- Qualifying customers must apply for rebate by *November 30, 2026.*

*(please continue to next page)*

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Glencoe Light & Power Commission

Phone: (320) 864-5184

Email: [office@glencoelightandpower.com](mailto:office@glencoelightandpower.com)



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	End Use (Fan or Pump)	Application Code	Manufacturer	Model No.	VFD Nameplate HP	Motor Nameplate HP	Nominal Efficiency	Operating Hrs/Yr	VFD Unit HP	Qty	Total HP	Rebate \$/HP	Rebate \$
1							%					\$40.00	\$
2							%					\$40.00	\$
3							%					\$40.00	\$
4							%					\$40.00	\$
5							%					\$40.00	\$
6							%					\$40.00	\$
7							%					\$40.00	\$
8							%					\$40.00	\$
9							%					\$40.00	\$
10							%					\$40.00	\$
									<b>Total</b>			\$40.00	\$

Table of Application Codes			
HWP	PUMP: Hot Water Pump	CTF	FAN: Cooling Tower Fan
CHWP	PUMP: Chilled Water Pump	CVF	FAN: Constant Volumes (no flow control)
COWP	PUMP: Condenser Water Pump	AFIGF	FAN: Air Foil/Inlet Guide Vanes
PRP	PUMP: Process Pump	FCF	FAN: Forward Curved Fan, discharge dampers.
PRM	OTHER: Process Motor	FCIGF	FAN: Forward Curved Inlet Guide Vanes
PRF	FAN: Process Fan	FCIGF	FAN: Forward Curved Inlet Guide Vanes



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## // Customer Information

Customer Name: \_\_\_\_\_

Account Number: \_\_\_\_\_ (Company) Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

If different from above, name and address where rebate should be sent.

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## // Building Type

Select One:  Office  Retail  Hospital  K-12 School  Hotel/Motel  
 College/University  Health  Manufacturing/Industrial  Other: \_\_\_\_\_

## // Variable Frequency Drive Rebate Calculation Table

The attached Rebate Calculation Table calculates the dollar amount of the rebate. Print clearly and fill in information for each column. Table must be filled out for all VFDs that a rebate is being requested. Rebate paid cannot exceed the purchase price of equipment.

## // Vendor Information

Vendor Name: \_\_\_\_\_ Vendor Contact Name: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## // Attach Necessary Documentation (must be submitted with rebate app.)

- Copy of Dated Sales Receipt including Manufacturer, Model, and/or Serial Number.
- Equipment Specifications.

## // Customer Signature

I hereby certify that all information is accurate including claims of efficiency, size and customer information. I have read all information on this form and agree that The Glencoe Light & Power Commission may verify information I have provided. I understand that all rights to any capacity and carbon savings from this rebate is retained by The Glencoe Light & Power Commission.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Note: Rebates take 6-8 weeks for processing.

## // FOR GLENCOE LIGHT & POWER COMMISSION ONLY DO NOT WRITE IN THIS AREA

Customer Type (select one):  Commercial  Industrial

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

Rebate Amount \$ \_\_\_\_\_

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