

SMART ENERGY: REBATES

2026 Business Lighting Rebate



Business Lighting
Examples

How to Apply for Rebate

If you have questions while completing this form, please contact [Energy Management Solutions, Inc.](mailto:office@glencoelightandpower.com)

Send Your Completed Application To

Glencoe Light and Power Commission
305 11th Street East
Glencoe, MN 55336

Phone: (320) 864-5184

Fax: (320) 864-4328

office@glencoelightandpower.com

OR

Energy Management Solutions, Inc.

PO Box 255 Excelsior, MN 55331

Phone: (952)-767-7450

Fax: (952) 556-9171

Application Checklist

- Copy of Detailed Dated Invoice(s) Specifying the Quantity and Price of all Materials Purchased, Date Ordered, Installation Costs and Applicable Taxes
- All Equipment Specifications
- Completed Application including Pre-Rebate Worksheet and Rebate Calculation Table

By participating in The Glencoe Light & Power Commission Rebate Program, you can save energy and earn a rebate when you install energy efficient lighting for new construction or when replacing existing lighting in your building. If your project does not fit one of the descriptions below, please contact Energy Management Solutions, Inc. to determine if your project qualifies for a custom rebate.

What Products Are Eligible For The Rebate?

The following equipment is eligible for the Business Lighting Rebate. Please see the Business Lighting Calculation Table for more details.

Fixtures & Lamps:

- LED Commercial Fixtures
- LED Lamps

Linear Tubes:

- LED Linear Tubes

LED Other:

- LED Exit Signs
- Refrigerated LED Case Lighting

Occupancy Sensors:

- Occupancy sensors and photocells require permanent installation of equipment
- Occupancy sensors may be wall, ceiling, or fixture mounted and can be passive infrared, ultrasonic, or dual technology sensors.

Retrofit Requirements:

- Rebates are based on a one-for-one replacement

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How do I Qualify?

General Qualifications

- Rebate offered to non-residential electric customers served by The Glencoe Light & Power Commission.
- Rebate Application including Pre-Rebate Worksheet and Rebate Calculation Table must be completed.
Incomplete and/or illegible applications will not be processed.

Application - Limited Funds

Rebate requests are processed on a "first-come first-served" basis. Annual rebate funds are limited and payouts could be paid over several years. Rebate programs, qualifications, and amounts are subject to change at any time. Customer is responsible for checking with The Glencoe Light & Power Commission to determine whether the program is still in effect.

Inspection and Verification

The Glencoe Light & Power Commission reserves the right to inspect installations before issuing rebates and to perform a random verification of your project. Projects with rebate payments over \$5,000 require a pre-check before equipment purchase and an on-site verification. If a The Glencoe Light & Power Commission representative finds that the application does not comply with rules and qualifications, rebate amount may be adjusted. Call The Glencoe Light & Power Commission for more information.

Invoice and Payment

Following the pre-retrofit inspection, completed installation, and post-retrofit verification, the customer must notify The Glencoe Light & Power Commission and submit invoice(s) specifying the quantity and price of all materials purchased, the date ordered, installation costs and applicable taxes. Invoice should contain the contractor's name and address as well as the customer's name and installation address.

Installation and Rebate Limitations

Installation must be completed before submitting rebate application. Rebate check will be issued to the customer only. Rebates will not be paid to lighting supplier or contractor. The Glencoe Light & Power Commission will issue rebate in the form of a check, not a utility bill credit. Please allow 6-10 weeks from the date of post-retrofit inspection for delivery of rebate check. Rebate paid cannot exceed the purchase price of labor and materials. The minimum rebate is \$5. Total rebate will not exceed 50% of the total project cost, and annual rebate amounts per customer will not exceed \$25,000/yr.

Tax Information

The Glencoe Light & Power Commission will not be responsible for any tax liability imposed as a result of the rebate payment(s). Customers are advised to consult their tax advisors before submitting rebate requests.

Disclaimer

The Glencoe Light & Power Commission gives no warranties, expressed or implied, with respect to equipment operation, material, workmanship or manufacturing. The Glencoe Light & Power Commission does not guarantee that the implementation of energy-efficient measures or use of equipment purchased or installed pursuant to this program will result in energy or cost savings. In no event shall The Glencoe Light & Power Commission be liable for any incidental or consequential damage. The Glencoe Light & Power Commission is not responsible for the disposal of lamps and/or ballasts replaced as a result of this program.

Privacy

Information contained in this rebate application may be shared with The Glencoe Light & Power Commission and Energy Management Solutions, Inc.

Rebate Exclusions

- Rebate will not be given for equipment or designs that do not comply with local, state or federal regulations.
- The Glencoe Light & Power Commission is not liable for rebates promised to a customer as a result of a contractor misrepresenting the program.



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// Customer Information

Customer Name: _____

Account Number: _____ (Company) Contact Name: _____

Phone: _____ Email: _____

Address: _____ City: _____ State: _____ Zip: _____

If different from above, name and address where rebate should be sent.

Name: _____ Phone: _____

Address: _____ City: _____ State: _____ Zip: _____

// Vendor Information (please print clearly)

Vendor Name: _____ Vendor Contact Name: _____

Phone: _____ Email: _____

Address: _____ City: _____ State: _____ Zip: _____

// Complete Pre-Rebate Worksheet

Attached worksheet must be filled out for all equipment you are requesting a rebate. Print clearly and fill in each column. If necessary, use multiple worksheets. Use the table below as a guide for Building Type and Annual Operating Hours.

Prescribed Annual Operating Hours by Building Type and/or Use							
Description	Hours	Description	Hours	Description	Hours	Description	Hours
College/University	3,540	Manufacturing	5,200	School-Elem/Second	2,422/4,311	Refrigerated Case	6,491
Grocery	5,802	Office	4,439	Warehouse	4,746		
Health Office	5,095	Restaurant	3,673	24-Hour Facility	8,700		
Hospital	6,038	Retail	4,719	Other/Misc.	4,576		
Hotel/Motel	3,044	Safety/Code	8,760	Exterior Lighting	4,380		

Note: If building type/use or annual operating hours in the table above are not appropriate for your project, you may enter specific operating hours on the Worksheet. All custom values require pre-approval.

// Complete Rebate Calculation Table

Attached Rebate Calculation Table calculates the dollar amount of the rebate. Quantity Installed must reconcile with amount(s) entered in Pre-Rebate Worksheet. Rebate paid cannot exceed the purchase price of labor and materials.

// Attach Necessary Documentation (must be submitted)

- Completed Application including Pre-Rebate Worksheet and Rebate Calculation Table. You can submit a MS Excel Spreadsheet with all applicable data.
- Copy of Detailed Dated invoice(s) specifying the Quantity and Price of all materials Purchased, Date Ordered, Installation Costs and Applicable Taxes.
- Equipment Specifications

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Fixtures and Lamps													
Lighting Equipment Removed (if Retrofit)					Lighting Equipment Installed (New Construction or Retrofit)							Rebate Estimate	
Description size, type, lamp wattage, ballast	Lamps per Fixture	Annual Operating Hours	# of Fixtures	Input Watts/ Fixture	Description size, type, lamp wattage, ballast	Lamps per Fixture	Annual Operating Hours	# of Fixtures	Input Watts/ Fixture	Building Type	AC Yes/No	Rebate/ Unit \$	Total Rebate
Example - High-bay Fluorescent T8, 6-lamp, electronic ballast fixture	6	5,913	10	224	High-bay T8, 6-lamp LED Tube	6	5,913	10	87	Manufacturing	No	\$6	\$360 (6 x \$6 x 10)



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Equipment Description	Quantity Installed	\$/Unit	Rebate \$
Fixtures & Lamps			
LED Commercial Fixtures (requires at least a 60% wattage reduction)			
LED 25W or less		\$5	\$
LED 26W to 50W		\$15	\$
LED 51W to 100W		\$25	\$
LED 101W to 200W		\$50	\$
LED 201W to 300W		\$60	\$
LED 301W or greater		\$70	\$
LED Lamps (requires at least 60% wattage reduction)			
LED 10W or less		\$2	\$
LED 11W to 25W		\$4	\$
LED 26W to 50W		\$8	\$
LED 51W to 100W		\$16	\$
LED 101W to 200W		\$30	\$
LED 201W or greater		\$40	\$
Linear Tubes			
LED Linear Tubes			
2 foot - any wattage		\$2	\$
4 foot - any wattage		\$4	\$
8 foot - any wattage		\$5	\$
LED Others			
LED Exit Signs			
9w or less		\$6	\$
Refrigerated LED Case Lighting			
5 and 6 foot doors		\$25	\$
LED Decorative String Lighting			
Decorative String \$4/string		\$4	\$
Occupancy Sensors			
Occupancy Sensor			
Wall Mount		\$5	\$
Ceiling/Fixture Mount		\$20	\$
Photocell		\$10	\$

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Customer Signature

I hereby certify that all information is accurate including claims of efficiency, size and customer information. I have read all information on this form and agree that The Glencoe Light & Power Commission may verify information I have provided. I understand that all rights to any capacity and carbon savings from this rebate is retained by The Glencoe Light & Power Commission.

Signature: _____ Date: _____

Note: Rebates take 6-8 weeks for processing.

FOR GLENCOE LIGHT & POWER COMMISSION ONLY DO NOT WRITE IN THIS AREA

Customer Type (select one): Commercial Industrial

Approved By: _____ Date: _____

Rebate Amount \$ _____

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