

# SMART ENERGY: REBATES

## 2026 Business Heating & Cooling Rebate



Business Cooling Example

By participating in The Glencoe Light & Power Commission Rebate Program, you can save energy and earn a rebate when you install energy efficient cooling in your building. If your project does not fit one of the descriptions below, please contact Energy Management Solutions, Inc. to determine if your project qualifies for a custom rebate.

### What Products Are Eligible For The Rebate?

- **Setback/Programmable Thermostat - \$75/unit**
- **Mini Split/Ductless Air Source Heat Pump/VRF - \$300/unit (16 SEER minimum)**
- **New Residential Style Furnace/Air Handler ECM - \$100/unit**
- **Geothermal Ground Source Heat Pump (GSHP) - \$400/ton+ (Desuperheater - \$250/ton)**
- **Air Cooled Chillers - \$15/ton**
- **Water Cooled Chillers - \$5-15/ton**

### How to Apply for Rebate

If you have questions while completing this form, please contact Energy Management Solutions, Inc.

#### Send Your Completed Application To

Glencoe Light and Power  
Commission  
305 11th Street East  
Glencoe, MN 55336

Phone: (320) 864-5184  
Fax: (320) 864-4328  
[office@glencoelightandpower.com](mailto:office@glencoelightandpower.com)

OR

Energy Management Solutions,  
Inc.  
PO Box 255 Excelsior, MN 55331

Phone: (952)-767-7450  
Fax: (952) 556-9171

#### Application Checklist

- Dated Detailed Invoice including Manufacturer and Model Numbers
- Equipment Specifications including AHRI Cert. Table (if applicable) for New and Old Equipment
- Completed Application including Rebate Calculation Table

### Criteria/ Description

- For a list of all minimum specs required, please refer to application.
- Must include manufacturers spec sheet showing make, model number, and required features.
- Invoice that shows proof of purchase including quantities of equipment, date of installation, installation address, and total project cost.
- All projects with potential rebates above \$5,000 must be approved by utility prior to commencement of the project.
- Equipment must be new to qualify.
- Old equipment must be removed and disposed of properly/not installed elsewhere to qualify.
- Must include copies of project invoices, including labor costs and ALL required documentation.



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Glencoe Light & Power Commission  
Phone: (320) 864-5184  
Email: [office@glencoelightandpower.com](mailto:office@glencoelightandpower.com)



# 2026 Business Cooling Rebate

## How Do I Qualify?

### General Qualifications

- Rebate offered to non-residential electric customers served by The Glencoe Light & Power Commission.
- Rebate Application including equipment specifications and Rebate Calculation Table must be completed. Incomplete and/or illegible applications will not be processed.
- All equipment must be new and meet specification requirements.
- Equipment must be operated during weekday on-peak demand hours (6 a.m.- 9 p.m.).
- Customers must apply for rebate within one year of the purchase date shown on the equipment invoice.
- Qualifying customers must apply for rebate by November 30, 2026.

### Application - Limited Funds

Rebate requests are processed on a “first-come first-serve” basis. Annual rebate funds are limited. Rebate programs, qualifications, and amounts are subject to change at any time. Customer is responsible for checking with The Glencoe Light & Power Commission to determine whether the program is still in effect.

### Inspection and Verification

A Glencoe Light & Power Commission representative will inspect the site before and after the retrofit has occurred. During the pre-retrofit inspection, the customer will inform the representative of all the changes planned. A post-retrofit inspection will be conducted to verify that all the changes have been made.

### Invoice and Payment

Following the pre-retrofit inspection, completed installation, and post-retrofit verification, the customer must notify The Glencoe Light & Power Commission and submit invoice(s) specifying the equipment manufacturer and model numbers, quantity and price of all materials purchased, the date ordered, installation costs and applicable taxes. Invoice should contain the contractor’s name and address as well as the customer’s name and installation address.

### Installation and Rebate Limitations

Installation must be completed before submitting rebate application. Rebate check will be issued to the customer only. Rebates will not be paid to Supplier or Contractor. The Glencoe Light & Power Commission will issue rebate in the form of a check, not a utility bill credit. Please allow 6-10 weeks from the date of post-retrofit inspection for delivery of rebate check. Rebate paid cannot exceed the purchase price of labor and materials. The minimum rebate is \$5. Maximum annual rebate dollars per customer will not exceed \$25,000. Any project with an expected rebate greater than \$5,000 requires a pre-inspection.

### Tax Information

The Glencoe Light & Power Commission will not be responsible for any tax liability imposed as a result of the rebate payment(s). Customers are advised to consult their tax advisors before submitting rebate requests.

### Disclaimer

The Glencoe Light & Power Commission gives no warranties, expressed or implied, with respect to equipment operation, material, workmanship or manufacturing. The Glencoe Light & Power Commission does not guarantee that the implementation of energy-efficient measures or use of equipment purchased or installed pursuant to this program will result in energy or cost savings. In no event shall The Glencoe Light & Power Commission be liable for any incidental or consequential damage. The Glencoe Light & Power Commission is not responsible for the disposal of equipment replaced as a result of this program.

### Privacy

Information contained in this rebate application may be shared with the Department of Commerce and Energy Management Solutions, Inc.

### Rebate Exclusions

- Rebate will not be given for equipment or designs that do not comply with local, state or federal regulations.
- The Glencoe Light & Power Commission is not liable for rebates promised to a customer as a result of a contractor misrepresenting the program.



# 2026 Business Heating & Cooling Rebate

## Anti-Sweat Heater-Controls

# of Doors	Manufacturer	Model #	Case Temp	Rebate Calculation	Total Rebate
			Freezer Cooler _____	_____ # Doors x \$30=	\$
			Freezer Cooler _____	_____ # Doors x \$30=	\$

## Chiller - Air Cooled

Size	Minimum Qualifying Efficiency		Rebate		
	Full Load	Part Load	Base	Full Load	Part Load
<149 tons	1.255 FLV	0.96 IEER	\$2/ton	\$1.25	\$0.75
≥150 tons	1.255 FLV	0.94 IEER			

  

# Units	Manufacturer	Model #	Full Load Tons	EER2	IEER	Rebate

**Total Rebate** = size + full load + part load  
**Size** = \$2 x unit tons  
**Full Load** = \$1.25 x ((unit EER - minimum qualifying EER)/.1) x unit tons  
**Part Load** = \$0.75 x ((unit IEER - minimum qualifying IEER)/.1) x unit tons

## Chiller - Centrifugal Water Cooled

Size	Minimum Qualifying Efficiency		Rebate		
	Full Load	Part Load	Base	Full Load	Part Load
All	Improve on MN State Energy Code by 0.16 kW/ton		\$2.50/ton	\$1	\$0.75

  

# Units	Manufacturer	Model #	Full Load Tons	FLV (kW/ton)	IPLV (kW/ton)	Rebate

**Total Rebate** = size + full load + part load  
**Size** = \$2.50 x unit tons  
**Full Load** = \$1 x ((minimum qualifying FLV kW/ton - unit FLV kW/ton)/.1) x unit tons  
**Part Load** = \$0.75 x ((minimum qualifying IPLV kW/ton - unit IPLV kW/ton)/.1) x unit tons

## Chiller - Screw or Scroll

Size	Minimum Qualifying Efficiency		Rebate		
	Full Load	Part Load	Base	Full Load	Part Load
<75 tons	0.78 kW/ton	0.63 kW/ton	\$2.50/ton	\$1	\$0.75
75-149 tons	0.775 kW/ton	0.615 kW/ton			
150-299 tons	0.68 kW/ton	0.58 kW/ton			
≥ 300 tons	0.62 kW/ton	0.57 kW/ton			

  

# Units	Manufacturer	Model #	Full Load Tons	FLV (kW/ton)	IPLV (kW/ton)	Rebate

**Total Rebate** = size + full load + part load  
**Size** = \$2.50 x unit tons  
**Full Load** = \$1 x ((minimum qualifying FLV kW/ton - unit FLV kW/ton)/.1) x unit tons  
**Part Load** = \$0.75 x ((minimum qualifying IPLV kW/ton - unit IPLV kW/ton)/.1) x unit tons

# 2026 Business Heating & Cooling Rebate

## Chiller - VFD Retrofit

<b>Rebate</b>	\$1.50 per 0.1 IPLV kW/ton below base					
<b># Units</b>	<b>Manufacturer</b>	<b>Model #</b>	<b>Chiller ton</b>	<b>Previous IPLV</b>	<b>Post IPLV (kW/ton)</b>	<b>Rebate</b>
<b>Rebate</b> = \$1.50 x ((previous IPLV kW/ton)/.1) x chiller tons						

## DX Unit (Rooftop, Split System, & Condensing Units)

Size	Minimum Qualifying Efficiency		Rebate			
	Full Load	Part Load	Base	Full Load	Part Load	
<5.4 tons	n/a	13.2 EER2	\$5/ton	\$4	\$3	
5.4-11.3 tons	10.45 EER2	12.7 IEER				
11.4-19.9 tons	10.26 EER2	12.2 IEER				
>20.0 tons	9.31 EER2	9.8 IEER				
<b># Units</b>	<b>Manufacturer</b>	<b>Model #</b>	<b>Full Load Tons</b>	<b>EER2</b>	<b>IEER/SEER2</b>	<b>Rebate</b>

**Total Rebate** = size + full load + part load  
**Size** = \$5 x tons | **Full load** = \$4 x ((unit EER2 - minimum qualifying EER2)/.1) x tons  
**Part Load** = \$3 x ((unit EER2 - minimum qualifying IEER)/.1) x tons

## Energy Recover Ventilators

<b>Rebate</b>	\$1/CFM cooling side AND \$1/CFM heating side							
<b>Qualification</b>	At least 60% total cooling effectiveness   At least 60% heating sensible effectiveness							
<b># Units</b>	<b>Manufacturer</b>	<b>Model #</b>	<b>CFM</b>	<b>Heating Effectiveness</b>	<b>Cooling Effectiveness</b>	<b>Equipment EER2</b>	<b>ERV Pressure Drop</b>	<b>Rebate</b>

**Rebate** = \$1 x CFM (if qualify for cooling rebate only)  
**Rebate** = \$2 x CFM (if qualify for cooling and heating rebates)

## Electronically Commutated Motor - Display Case

# ECMs	Manufacturer	Model #	Case Temp	Rebate Calculation	Total Rebate
			Freezer Cooler _____	____ # ECMs x \$20= \$	
			Freezer Cooler _____	____ # ECMs x \$20= \$	

## Electronically Commutated Motor - Walk In

# ECMs	Manufacturer	Model #	Case Temp	Fan Size	Rebate Calculation	Total Rebate
			Freezer Cooler _____	<input type="checkbox"/> Less than 15" <input type="checkbox"/> More than 15"	____ # ECMs x \$35= \$	
			Freezer Cooler _____	<input type="checkbox"/> Less than 15" <input type="checkbox"/> More than 15"	____ # ECMs x \$35= \$	

# 2026 Business Heating & Cooling Rebate

## Packaged Terminal Air Conditioner (PTAC)

Size	Minimum Qualifying Efficiency	Rebate	
		Base	Efficiency
< 7,000 BTUH	11.3 EER2	\$7.50/ton	\$4
7,000 - 15,000 BTUH	13.3 EER2 - (.300 x BTUH/1,000)		
>15,000 BTUH	9.03 EER2		

  

# Units	Manufacturer	Model #	BTUH	EER2	Rebate

**Rebate** = size + efficiency  
**Size** = \$7.50 x tons (tons = BTUH/12,000)  
**Efficiency** = \$4 x ((unit EER2 - minimum qualifying EER2)/.1) x unit tons

## Water Source Heat Pump

<b>Rebate</b>	Based on size and efficiency above minimum qualification.				
<b>Qualification</b>	Minimum of 15.3 IEER, 12.73 EER2, COP 3.1				

  

# Units	Manufacturer	Model #	Tons/Unit	EER2	Rebate

**Rebate** = size + efficiency  
**Size** = \$25 x tons  
**Efficiency** = \$4 x ((unit EER2 - minimum qualifying EER2)/.1) x unit tons

## Zero Loss Energy Door - Cooler (>32F°)

# of Doors	Manufacturer	Model #	Rebate Calculation	Total Rebate
			_____ # Doors x \$50= _____	\$
			_____ # Doors x \$50= _____	\$

## Zero Loss Energy Door - Freezer (≤32F°)

# of Doors	Manufacturer	Model #	Rebate Calculation	Total Rebate
			_____ # Doors x \$75= _____	\$
			_____ # Doors x \$75= _____	\$

## Night Setback Thermostat

# NSB T'Stats	Manufacturer	Model #	Rebate Calculation	Total Rebate
			_____ # NSB T'stat x \$75= _____	\$

# 2026 Business Heating & Cooling Rebate

## Customer Information

Customer Name: \_\_\_\_\_

Account Number: \_\_\_\_\_ (Company) Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

If different from above, name and address where rebate should be sent.

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## Vendor Information (please print clearly)

Vendor Name: \_\_\_\_\_ Vendor Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Vendor Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## Complete Rebate Calculation Table & Initials

Attached Rebate Calculation Table calculates the dollar amount of the rebate. Rebate paid cannot exceed the purchase price of labor and materials.

## Attach Necessary Documentation (must be submitted with rebate application)

- Copy of detailed dated invoice(s) specifying the equipment manufacturer and model numbers, quantity and price of all materials purchased, date ordered, installation costs and applicable taxes.
- Equipment specifications including AHRI Certification Table (if applicable) for new and old equipment.

## Customer Signature

I hereby authorize the release of all records related to my home's electric, water, and waste water usage to the contractor that will be performing the audit. I hereby certify that all information is accurate. I have read all information on this form and agree that the Glencoe Light & Power Commission may verify information I have provided. I understand that all rights to any capacity and carbon savings from this rebate is retained by The Glencoe Light & Power Commission.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Note: Rebates take 6-8 weeks for processing.**

**FOR GLENCOE LIGHT & POWER COMMISSION** DO NOT WRITE IN THIS AREA

Customer Type (select one):  Commercial  Industrial

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

Rebate Amount \$ \_\_\_\_\_

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Glencoe Light & Power Commission  
Phone: (320) 864-5184  
Email: [office@glencoe-light-and-power.com](mailto:office@glencoe-light-and-power.com)

