

SMART ENERGY: REBATES

2026 Business Custom Rebate



Custom Rebate Examples

How to Apply for Rebate

If you have questions while completing this form, please Contact **Energy Management Solutions, Inc.**

Send Your Completed Application To

Glencoe Light and Power Commission
305 11th Street East
Glencoe, MN 55336

Phone: (320) 864-5184
Fax: (320) 864-4328

office@glencoeightandpower.com

OR

Energy Management Solutions, Inc.
PO Box 255 Excelsior, MN 55331

Phone: (952)-767-7450
Fax: (952) 556-9171

Application Checklist

- Pre-Approval Prior to Installation
- A Copy of the Dated Invoice(s) including Description of Service Performed
- Detailed Calculation of Annual Demand Savings
- Equipment Specifications
- Completed Application

By participating in The Glencoe Light & Power Commission, Business Custom Rebate Program, you save energy and earn a rebate when you purchase and install energy efficient equipment or take other measures to reduce your energy consumption.

Custom Rebates require pre-approval.

What Are Examples of Projects That Could Qualify for a Custom Rebate?

Some examples of projects that could qualify for Custom Rebates are:

- ✓ Non-prescriptive lighting
- ✓ Refrigeration technologies
- ✓ Air Compressors
- ✓ Insulated freezer doors
- ✓ Ammonia compressors
- ✓ Variable speed drives > 200 hp

What Rebate Can I Earn?

Custom Projects: **\$0.04/kWh**
Custom LED Lighting: **\$0.04/kWh**
Tinted Window Film: **\$2/sq ft**

Custom Rebates are determined on a case-by-case basis and are based upon energy savings.

How Do I Learn More About Whether my Project Qualifies for a Custom Rebate?

To find out if your project qualifies for a Custom Rebate, please contact Energy Management Solutions, Inc. **Custom Rebates must be preapproved.**

Rebate Criteria & Description

- Must describe both *existing and proposed* pieces of equipment including make/model, efficiency rating, and wattage in rebate application.
- All projects with potential rebates above \$5,000 must be approved by utility prior to commencement of the project.
- Equipment must be new to qualify.
- Old equipment must be removed and disposed of properly/not installed elsewhere to qualify.
- Must include copies of project invoices, including labor costs and ALL required documentation.

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How do I Qualify?

- The Custom Rebate Program is available to the Glencoe Light & Power Commission, business customers.
- **Custom rebates require pre-approvals.**
- Glencoe Light & Power Commission reserves the right to inspect installations before issuing rebates and to perform a random verification audit of your project. If the application is found to not comply with rules and qualifications, any rebate amount may be adjusted. Projects with rebate payments over \$5,000 require on-site verification.
- Customer must apply for rebate within one year of purchasing equipment. The purchase date is the date shown on the customer's invoice.
- Estimated annual kW and kWh savings must be entered in the table on the Rebate Application and must match detailed calculation submitted with rebate.
- Invoices and specifications must accompany rebate application.
- Rebate paid cannot exceed 50% of the project cost. Maximum annual rebate dollars per customer will not exceed \$25,000.
- Rebate requests are processed on a "first-come first-served" basis. Annual rebate funds are limited and payouts could be paid over several years. Rebate program qualifications and amounts are subject to change at any time. The customer is responsible for checking with the Glencoe Light & Power Commission to determine whether the program is still in effect.
- Qualifying customers must apply for rebate by *November 30, 2026*.

// Customer Information (to be completed by Customer)

Company Name: _____ Installation Date: _____
Contact Name: _____ Phone: _____
Email Address: _____ Installation Address: _____
Utility Account Number: _____ Facility Square Footage: _____
City: _____ State: _____ Zip code: _____

If different from above, name and address where rebate should be sent.

Name: _____ Phone: _____
Address: _____ City: _____ State: _____ Zip: _____

// Vendor/ Contractor Information

Company Name: _____ Contact Name: _____
Phone: _____ Email: _____
Company Address: _____ City: _____ State: _____ Zip: _____

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// Project Information

Brief Description of Project: _____

- Check all that apply:** Addition to existing facility New Equipment
 Replace operating equipment Replace non-operating equipment Control System
 Project was pre-approved by local electric utility

Equipment Information and Project Cost:

	REPLACED EQUIPMENT / LOWER EFFICIENCY OPTION	NEW EQUIPMENT / ENERGY EFFICIENT OPTION
Equipment Type		
Equipment Manufacturer		
Model Number		
Age of Equipment		
Efficiency		
Nameplate Date (kW, MMBTU, Tons)		
Annual Operating Hours		
Annual kWh Usage		
Annual kWh Savings		
Annual kW Savings		
PROJECT COST:		
Equipment		
Labor		
Other		
Total Cost		

// Attach Necessary Documentation *(must be submitted with your rebate application)*

- Copy of dated invoice including description of equipment.
- Equipment specifications.
- Detailed calculation of annual kW & kWh savings. (Must reconcile with values entered in table above)



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// Customer Signature

I hereby certify that all information is accurate including claims of efficiency, size and customer information. I have read all information on this form and agree that Glencoe Light & Power Commission may verify all the information that I have provided. I understand that all rights to any capacity and carbon savings from this rebate is retained by The Glencoe Light & Power Commission, MN Electric Department.

Signature: _____ Date: _____

Note: Rebates take 6-8 weeks for processing.

// FOR GLENCOE LIGHT & POWER COMMISSION ONLY. DO NOT WRITE IN THIS AREA

Approved By: _____ Date: _____

Rebate Amount \$ _____

